## APPLICATION METHOD FOR PREDICTION SIMPLE LINEAR STATIONARY SALES OFFICES IN XYZ COMPANY PASCAL PROGRAMMING LANGUAGE

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## Abstract:

In this scientific writing, writing to discuss developments in the field of analysis that is closely related to the development of prediction methods (forecasting). Here the author uses simple linear regression method with the determinism of time that was applied to the Pascal programming language, where the application is used to predict sales of stationery at XYZ company in the next few years.

Pascal programming language is a high level language (high level language) whose orientation on all objectives, was designed by Professor Niklaus Wirth from the Technical University in Zurich, Switzerland.

By using simple linear regression method of application is expected to help the company to take decisions and make better planning and precise, particularly in the areas of sales for the next few years.

Bibliography: 5 (1986-1995)

