

SYSTEM SALES FORECAST VOLUME PD BROTHER

Fatiman, 10494202, Irwan Bastian, Ir., MM

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STMIK Jakarta STI & K

<http://www.jak-stik.ac.id>

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Abstract:

Starting from the ignorance of indications from a series of previous data, the authors will try to uncover any such indication in order to obtain information that can be used in determining pengantisipasi steps against him. is nothing but an indication of a degree of "change" that might be predicted based on the pattern of fluctuations contained in these data.

In order to minimize the discussion of "change" this, the case of the problems in PD Brother is very suitable to serve as a reference in the discussion of this topic. Brother PD is a corporate enterprise engaged in screen printing and commercial printing equipment silk screening purposes have problems in determining the ordering of goods to be provided must comply with the request, so that no excess terjadi excessive reservations so that the negative difference between income on the reservation can suppressed as much as possible.

In order to obtain the minimum level of orders that can be used to anticipate the demand will occur, estimates is needed to explore the possibilities of "change" and its sales volume of goods traded PD Brother least one period ahead.

Bibliography: 25 (1980– 1996)

